### UEFA EURO 2024 HAMBURG

**Booking.com & Hamburg Tourismus** 

MAY 2024

## Agenda

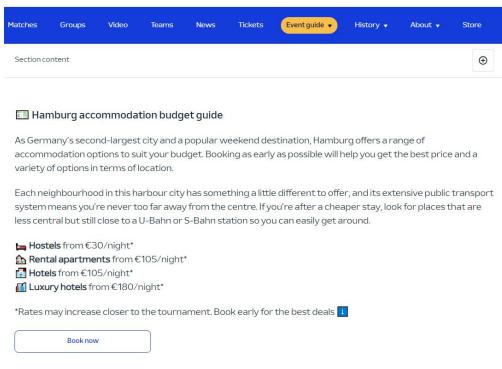
- 1. Booking Sponsorship
- 2. Hamburg: Performance Overview
- 3. UEFA Euro: Performance cities
- 4. UEFA Euro: Search results
- 5. UEFA Euro: Segmentation



#### **Booking.com Sponsorship**



Welcome to Hamburg

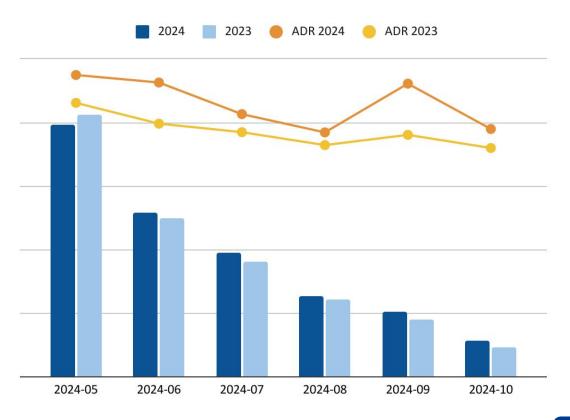


¶ Hamburg accommodation location guide

## Hamburg: PACE monthly

#### Observations:

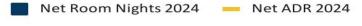
Rate increase over all months. Pace for May slightly negative, all other months with a positive growth.

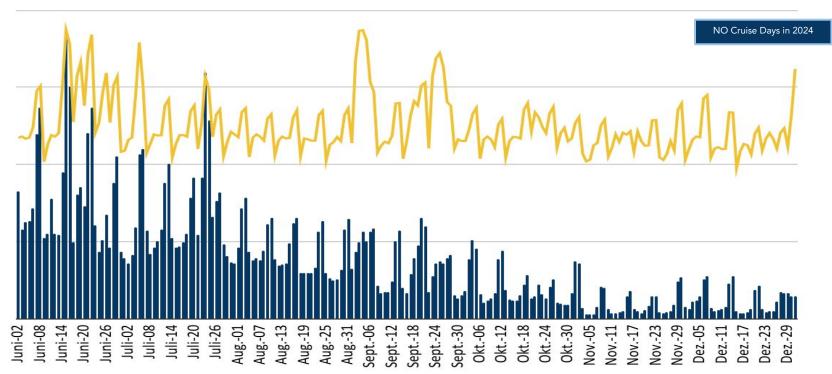




## Net Room Nights

#### H2 2024 | Future Outlook (Main Events)





ISSCR 10-13 Jul Taylor Swift 23 Jul

Triathlon 13-14 Jul Tennis Open 20-26 Jul

SMM 3-6 Sept HH BOAT 6-8 Sept Cyclassics 8 Sept Wind Energy 23-26 Sept Intern. Film Fest 26 Sep-5 Oct

Reeperbahn Fest. 18-21 Sep

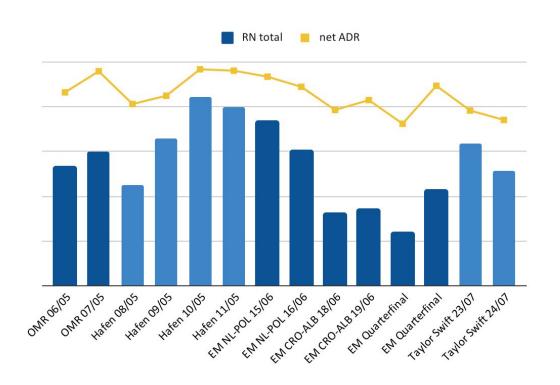


Net ADR

## High Demand Dates Hamburg

#### **Observations:**

Looking at high demand dates of Hamburg, harbour anniversary has highest impact in terms of RNs and ADR. The EURO 2024 match between Netherlands and Poland has highest impact of EURO 2024 for Hamburg. While OMR has second highest ADR, room nights booked are higher for Taylor Swift concert.

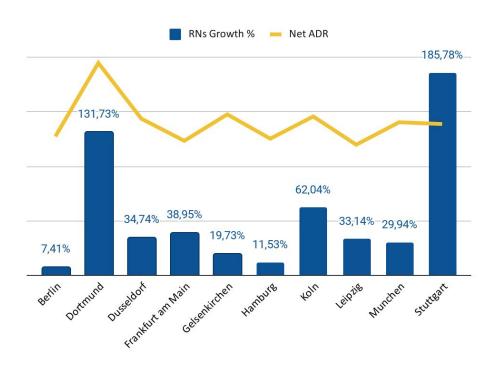


## **UEFA EURO:**PACE all cities

#### **Observations:**

Stuttgart currently has the strongest increase of room nights, while for Hamburg and Berlin the impact is considerably low.

Dortmund has the highest ADR within the EURO compset.

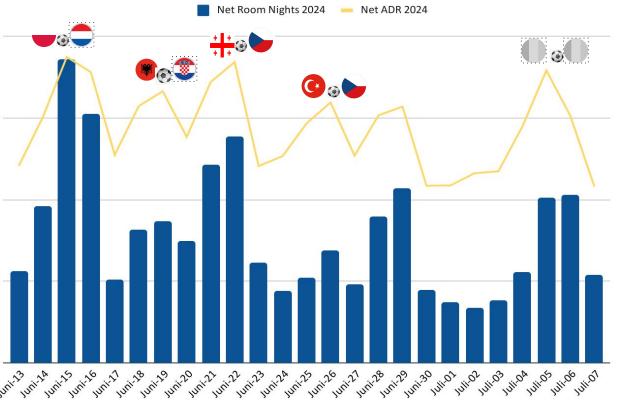


#### Hamburg - Volksparkstadion



#### 2024 | UEFA Euro Germany

Hamburg





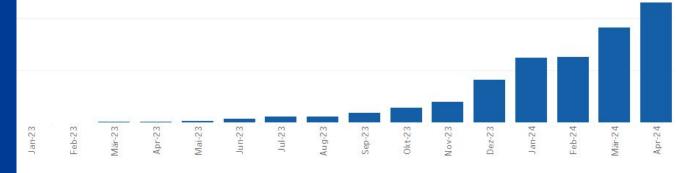


#### UEFA EURO: Monthly searches and transaction

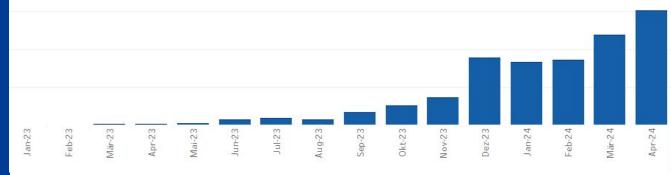
#### **Observations:**

Search results as well as bookings increased month over month. Higher demand the closer we get to the European championship

#### Monthly Searches



#### Monthly Gross Booked Transactions

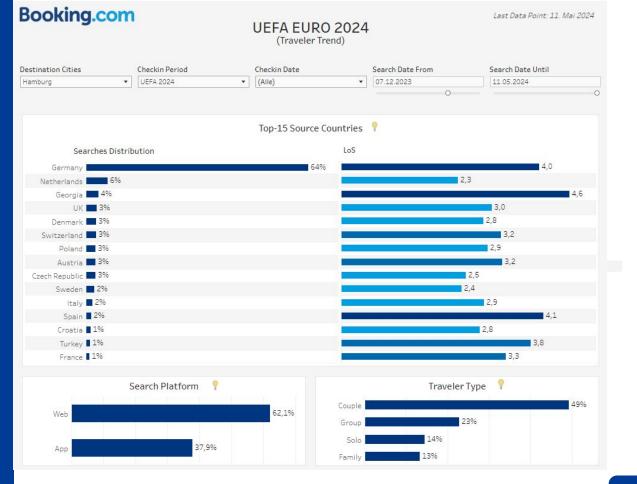




## **UEFA EURO:**Traveler trends

Observations:

Higher demand from Czech Republic, Netherlands and Georgia. Guests look for a stay for a couple of days



# UEFA EURO: Segmentation of traveler groups

Observations:

Main increase in demand by traveller type "groups". Highest ADR booked by groups and families.



Check In: June 13th - July 14th PACE otb, all accommodations in Hamburg



### **THANK YOU**